

MICHIGAN DEFENSE CENTER

The Michigan Defense Center identifies growth opportunities for Michigan businesses based on Department of Defense (DOD) and Department of Homeland Security (DHS) needs. The Defense Center helps businesses access research and development (R&D) resources in universities, federal laboratories, and industry, in order to form strategic alliances and respond to new challenges in defense and homeland security.

Formerly known as the Defense Contract Coordination Center or “DC3,” the Defense Center’s team brings their experience and expertise to:

- Attract defense and homeland security opportunities for Michigan
- Develop and cultivate key strategic partnerships
- Provide supply chain cluster solutions for defense industry buyers
- Help buyers solve obsolescent part problems
- Provide advice and recommendations to state policy leaders

Michigan defense contractors are pursuing opportunities in industries as diverse as ground vehicles, robotics, shipbuilding and aerospace. Michigan’s engineering, manufacturing, and research and development talent and expertise are needed to solve the defense industry’s toughest problems.

ARSENAL OF DEMOCRACY

Michigan has played an important role in defense and homeland security since World War II, when its engineering and manufacturing prowess helped equip and protect our nation’s soldiers and allies. Today, the sector is as important to our state and nation as ever.

Michigan is home to an impressive number of military and defense-related facilities, including advanced research labs, testing grounds, and bases.

PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTACS)

The state’s network of Procurement Technical Assistance Centers (PTACs) match the capabilities of Michigan companies with government contract opportunities. PTACs prepare Michigan businesses to compete for government contracts, educating them regarding the opportunities, requirements and process of becoming successful government contractors. PTACs provide pre- and post-award assistance, helping companies through the entire procurement process from registering as a government contractor and finding bid opportunities through proposal preparation and post-award modifications.

For more information on how we can help your company diversify into the defense and homeland security sectors, please call 800.946.6829 or e-mail defensecenter@michigan.org.

