

MICHIGAN PROCUREMENT OFFICES

YOUR FIRST STEP TO GOVERNMENT CONTRACTING

Procurement Technical Assistance Centers (PTACs) and regional Michigan Economic Development CorporationSM (MEDC) procurement offices are your first step in getting government contracts. They can assist your company throughout the entire procurement process from pre-award to post-award:

- registering to become a government contractor
- identifying bid opportunities
- simplifying the bidding process
- expediting payments through electronic invoicing
- assisting with post-award evaluation of your submitted contract and/or award

Your company may be able to capture a portion of the \$400–\$800 billion that the federal government spends each year for goods and services.

WHAT DOES THE GOVERNMENT BUY?

The federal government buys nearly every item that you might find in your home or office, in addition to products and technologies to protect and support our armed forces. This includes devices to improve communications; personal equipment to save lives and benefit the individual soldier in the field; vehicles, hardware and services to transport troops, equipment and weapon systems; and surveillance devices and technologies needed by the military. The U.S. Army Tank Automotive Research, Development and Engineering Center (TARDEC), headquartered in Warren, Michigan, is the military's national research center for vehicle technologies. State and local governments are also major purchasers of products and services.

ABOUT PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTACS)

PTACs and MEDC Procurement Offices are the front line in Michigan's efforts to bring defense contracts to Michigan companies. Our procurement specialists partner with Michigan companies, to demystify government contracting, orient those unfamiliar with the process and help companies obtain and perform on federal, state and local contracts. [Click here to view a map of Michigan's PTACs.](#)

ABOUT THE MICHIGAN DEFENSE CENTER

The Michigan Defense Center is the arm within MEDC that strategically connects defense buyers and prime contractors with Michigan's capable supply chain. With the goal of creating jobs by bringing more defense contracts to the state, the Defense Center aggressively seeks and identifies Michigan companies to create supply chains, leveraging their unique capabilities to meet defense goals.

ABOUT THE MICHIGAN ECONOMIC DEVELOPMENT CORPORATION (MEDC)

Whether it's an expansion, relocation, or even a concern with another agency of state government, the MEDC can help. From site location assistance to job training grants, from help with permits to tax abatements, we're the state's official economic development corporation—a one stop resource for businesses seeking to grow in Michigan. The MEDC funds services and initiatives to help your business, including the state's network of Procurement Technical Assistance Centers (PTACs) and Regional Procurement Offices to assist Michigan companies in winning government contracts.

For more information on how we can help your company diversify into the defense and homeland security sectors, please call 800.946.6829 or email defensecenter@michigan.org.

